

# RESOURCE EXCHANGE INTERNATIONAL, INC.

# FINANCIAL STATEMENTS

## WITH

INDEPENDENT AUDITORS' REPORT

YEARS ENDED DECEMBER 31, 2021 AND 2020

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### INDEPENDENT AUDITORS' REPORT

Board of Directors Resource Exchange International, Inc. Colorado Springs, Colorado

### **Opinion**

We have audited the accompanying financial statements of Resource Exchange International, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Resource Exchange International, Inc. as of December 31, 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Resource Exchange International, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Resource Exchange International, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

# INDEPENDENT AUDITORS' REPORT – CONTINUED PAGE 2

# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of Resource Exchange International Inc.'s internal control. Accordingly, no such
  opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Resource Exchange International Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Colorado Springs, Colorado

Crickson Brown & Kloster LLC

May 5, 2022

# RESOURCE EXCHANGE INTERNATIONAL, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31,

## **ASSETS**

	2021		2020	
Current Assets				
Cash and Cash Equivalents	\$	530,676	\$	632,873
Promises to Give		145,040		136,797
Investments		844,562		333,369
Prepaid Expense		28,507		10,754
Total Current Assets		1,548,785		1,113,793
Non-Current Assets				
Deposits		3,467		3,467
Property and Equipment, Net		5,644		8,842
Intangible Assets, Net		748		2,030
Total Assets	\$	1,558,644	\$	1,128,132
LIABILITIES AND  Current Liabilities	NEI ASSEI	3		
Accounts Payable	\$	20.221	Ф	5.055
Rent Payable	Ф	30,221	\$	5,055
Capital Lease Payable		5,380		5,380
Accrued Expense		1,113		2,963
Total Current Liabilities		9,627		10,503
Total Carrent Elabinities		46,341		23,901
Net Assets				
Without Donor Restrictions				
Undesignated		607,729		358,554
Board Designated		25,000		25,000
Total Without Donor Restrictions		632,729		383,554
With Donor Restrictions		879,574		720,677
Total Net Assets		1,512,303		1,104,231
<b>Total Liabilities and Net Assets</b>	\$	1,558,644	\$	1,128,132

# RESOURCE EXCHANGE INTERNATIONAL, INC. STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2021

	Without Donor Restrictions			With Donor Restrictions	Total
Support and Revenue					
Contributions	\$	565,083	\$	2,072,925	\$ 2,638,008
Grants		-		31,548	31,548
Investment Income		89,442		_	89,442
Other Income		265		-	265
		654,790		2,104,473	2,759,263
Net Assets Released from Restrictions		1,945,576		(1,945,576)	_
<b>Total Support and Revenue</b>		2,600,366	1	158,897	2,759,263
Expense					
Program		1,875,614		-	1,875,614
Support		, , , , , , , , , , , , , , , , , , , ,			 1,075,011
Management and General		215,785		_	215,785
Fundraising		259,792		_	259,792
Total Support		475,577			475,577
<b>Total Expense</b>		2,351,191		-	2,351,191
Change in Net Assets		249,175		158,897	408,072
<b>Beginning Net Assets</b>		383,554		720,677	 1,104,231
<b>Ending Net Assets</b>	\$	632,729	\$	879,574	\$ 1,512,303

# RESOURCE EXCHANGE INTERNATIONAL, INC. STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2020

	Without Donor Restrictions		With Donor Restrictions		Total
Support and Revenue					
Contributions	\$	444,552	\$ 1,604,837	\$	2,049,389
Grants		-	47,606		47,606
Federal Grants		164,700	_		164,700
Investment Income		43,267	_		43,267
		652,519	1,652,443		2,304,962
Net Assets Released from Restrictions		1,371,983	(1,371,983)		-
<b>Total Support and Revenue</b>		2,024,502	280,460		2,304,962
Expense Program		1,379,049	_		1,379,049
Support					
Management and General		238,903	-		238,903
Fundraising		241,632	-		241,632
Total Support		480,535	-		480,535
<b>Total Expense</b>		1,859,584	-		1,859,584
Change in Net Assets		164,918	280,460		445,378
<b>Beginning Net Assets</b>		218,636	440,217		658,853
<b>Ending Net Assets</b>	\$	383,554	\$ 720,677	\$	1,104,231

# RESOURCE EXCHANGE INTERNATIONAL, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2021

		$\mathbf{N}$	<b>Ianagement</b>				
	Program	a	nd General		Fundraising		Total
Direct Salaries,							
Benefits, and Taxes	\$ 1,291,012	\$	118,551	\$	163,008	\$	1,572,571
Travel, Lodging,	, ,	·	,	•	102,000	Ψ	1,5 / 2,5 / 1
and Related Costs	151,258		-		32,305		183,563
Direct Grants and Gifts	244,773		-		-		244,773
Professional Services	161		17,974		2,336		20,471
Staff Recruiting and			,		,		,
Development	86,805		-		-		86,805
Entertainment	7,086		1,875		-		8,961
Donor and Public Relations	-		-		30,606		30,606
Conferences and Meetings	8,032		3,480		-		11,512
Occupancy	17,788		25,412		7,624		50,824
Equipment and Software	15,246		9,543		-		24,789
Insurance	13,112		8,742		-		21,854
Depreciation	-		3,198		-		3,198
Marketing	641		1,177		-		1,818
Amortization	-		1,282		-		1,282
Office Expenses	11,038		15,774		23,900		50,712
Dues and Fees	28,650		8,717		-		37,367
Interest	 12		60		13		85
Total Expenses	\$ 1,875,614	\$	215,785	\$	259,792	\$	2,351,191
Percent of Total Expenses	80%		9%		11%		100%

# RESOURCE EXCHANGE INTERNATIONAL, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2020

		N	<b>Ianagement</b>			
	 Program		and General	 Fundraising		Total
Direct Salaries,						
Benefits, and Taxes	\$ 1,101,113	\$	156,459	\$ 161,525	\$	1,419,097
Travel, Lodging,			,	,	·	_, ,
and Related Costs	79,074		5,538	20,779		105,391
Direct Grants and Gifts	89,937		-	-		89,937
Professional Services	3,470		14,491	1,650		19,611
Staff Recruiting and						
Development	25,542		-	42		25,584
Entertainment	6,825		1,771	-		8,596
Donor and Public Relations	-		-	28,367		28,367
Conferences and Meetings	16,572		666	-		17,238
Occupancy	13,244		24,280	6,622		44,146
Equipment and Software	3,093		6,786	-		9,879
Insurance	10,331		6,887	-		17,218
Depreciation	1,490		1,192	298		2,980
Marketing	777		981	-		1,758
Amortization	641		513	128		1,282
Office Expenses	7,581		12,849	22,205		42,635
Dues and Fees	19,280		6,427	-		25,707
Interest	 79		63	16		158
Total Expenses	\$ 1,379,049	\$	238,903	\$ 241,632	\$	1,859,584
Percent of Total Expenses	74%		13%	13%		100%

# RESOURCE EXCHANGE INTERNATIONAL, INC. STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31,

	2021		2020		
<b>Cash Flow from Operating Activities</b>					
Change in Net Assets	\$	408,072	\$	445,378	
Adjustments to Reconcile Change in Net Assets to					
Cash Provided by Operations					
Non-cash Items					
Depreciation		3,198		2,980	
Amortization		1,282		1,282	
Unrealized/Realized Gain on Investments		(75,686)		(23,292)	
Donated Securities		(19,371)		(11,363)	
Changes in Assets and Liabilities					
Promises to Give		(8,243)		(13,156)	
Prepaid Expense		(17,753)		6,342	
Accounts Payable		25,166		985	
Rent Payable		-		442	
Capital Lease Payable		(1,850)		(1,777)	
Accrued Expense		(876)		(748)	
Cash Provided by Operating Activities		313,939		407,073	
Cash Flow from Investing Activities					
Purchase of Investments		(431,433)		(387,671)	
Proceeds from Sale of Investments		15,297		199,378	
Purchase of Fixed Assets		-		(1,449)	
Cash Used by Investing Activities		(416,136)		(189,742)	
Change in Cash and Cash Equivalents		(102,197)		217,331	
<b>Beginning Cash and Cash Equivalents</b>		632,873		415,542	
Ending Cash and Cash Equivalents	\$	530,676	\$	632,873	

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies are described below to enhance the usefulness of the financial statements to the reader.

**Organization** – Resource Exchange International, Inc. (REI) is incorporated under the laws of the State of Florida, is generally exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code (IRC), and is not a private foundation under section 509(a)(2) of the IRC. REI operates primarily on contributions from individuals, with both cash donations and contributed services being significant.

The mission of REI is to engage, encourage, equip, and empower people in developing nations to strengthen the strategic sectors of their countries. REI accomplishes this mission through:

- providing education and training to individuals in developing and emerging societies to strengthen their capabilities and help them build their nations.
- encouraging and facilitating international economic development and cross-cultural exchange.
- promoting international goodwill and understanding through technical, educational, and cultural exchange.

REI's volunteer professionals work side-by-side with local professionals to plan forums such as visiting professorships, short-term seminars and conferences, cultural exchange programs, and long-term on-site cooperative ventures. REI provides technical and advisory assistance through partnerships with change agents and strategic institutions such as governmental entities, universities, technical schools, and medical clinics. Programs are currently active in Africa, Asia, and the Middle East. These programs include training in the English language, medicine and health care, economics and business, and agriculture.

REI uses professional volunteers, such as doctors, nurses, English teachers and business executives, as well as student volunteers to accomplish significant aspects of its annual programs. Typically, most of the volunteers spend at least 9 to 10 days of actual service time on short-term trips on which they use their skills to educate or train other professionals and students in the countries in which REI works. In 2021, as COVID 19 visa restrictions in these countries began to lift, REI was able to facilitate two short-term trips. During these trips, 10 people served a total of 64 days, which represented 488 hours of service. Additionally, as was the case in 2020, in 2021 REI had 11 individuals volunteer their services in remote online teaching and training, which represented 440 hours of preparation and actual training. Comparably, in 2020, due to COVID 19 visa restrictions, only 6 people served in the traditional short-term team capacity, which represented 56 days or approximately 390 hours of service and 14 people volunteered their services in remote online teaching and training, which represented 560 hours of preparation and actual training. Both 2020 and 2021 represent significantly less activity in the volunteer arena than "typical non-COVID" years. For example, in 2019, 84 people served 784 days or approximately 5,460 hour of service in short-term team capacity. Even though significant to the overall program, the value of the time contributed by these individuals has not and cannot be included as a part of contributed services for purposes of the Statement of Activities.

#### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

REI is affiliated with various national organizations in developing countries throughout the world. Although REI employees in these countries work with those entities, the entities are not under REI control. Accordingly, assets acquired, and expenditures made on behalf of those entities, are treated as grants, and not consolidated in these financial statements.

Cash and Cash Equivalents – For purposes of the statements of cash flows, REI considers all highly liquid investments available for current use, with an initial maturity of three months or less to be cash equivalents.

**Investments** – Investments in marketable securities, with readily determinable fair values and all investments in debt securities, are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income, and gains restricted by a donor, are reported as an increase in net assets with restrictions and are released when restrictions are met either by passage of time or by use in the reporting period in which the income and gains are recognized. Short-term investments consist of debt securities with original maturities of twelve months or less. Long-term investments consist of debt securities with original maturities greater than twelve months.

**Promises to Give** – Unconditional promises to give, that are expected to be collected within one year, are recorded at net realizable value. Unconditional promises to give, that are expected to be collected in future years, are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Discount amortization is included in contribution revenue. Conditional promises to give are not included as support until the conditions are met.

REI uses the allowance method to determine uncollectible promises receivable. The allowance is based on prior years' experience and management analysis of specific promises made.

**Property and Equipment** – REI capitalizes property and equipment over \$5,000, while lesser amounts are expensed and purchased property and equipment is capitalized at cost. Donations of property and equipment are recorded as contributions at their estimated fair value. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions, regarding their use and contributions of cash that must be used to acquire property and equipment, are reported as restricted contributions. For absent donor stipulations, regarding how long those donated assets must be maintained, REI reports expirations of donor restrictions when the donated or acquired assets are placed in service. REI reclassifies net assets with restrictions to net assets without restrictions at that time. Property and equipment are depreciated using the straight-line method over estimated useful lives ranging from five to thirty years.

**Intangible Assets** – REI's intangible assets consist of software which is recorded at cost and amortized over the expected useful life.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

**Net Assets** – Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an emergency evacuation fund.

Net Assets with Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenue and Revenue Recognition – Revenue is recognized when earned. Program service fees, and payments under cost-reimbursable contracts, received in advance, are deferred to the applicable period in which the related services are performed, or expenditures are incurred, respectively. Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

**Contributions** – Contributions received are recorded as with donor restrictions or without donor restrictions depending on the existence or nature of any donor restrictions.

**Income Tax Status** – REI is exempt, under Section 501(c)(3) of the Internal Revenue Code, from tax on income derived from donations, income generated by activities carried on in furtherance of its exempt purpose, and certain other specified income and, in addition, is qualified to receive tax deductible contributions.

Management believes that, based on evaluation of its tax position, any liability as a result of uncertain tax positions would not be material. Management continually evaluates expiring statutes of limitations, changes in the tax laws, and new authoritative rulings to assist in evaluating its tax position. Accrued interest and penalties associated with uncertain tax positions, if any, would be recognized as part of the income tax position.

Estimates – The preparation of financial statements, in conformity with generally accepted accounting principles, requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

**Functional Allocation of Expenses** – The costs of program and supporting services activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

**Reclassifications** – Certain reclassifications of amounts previously reported have been made to the accompanying consolidated financial statements to maintain consistency between periods presented. Specifically, donor and public relations has been reclassified from entertainment expenses on the statement of functional expenses. The reclassifications had no impact on previously reported net assets.

## NOTE 1 – AVAILABILITY AND LIQUIDITY

REI's financial policies, stated in the budget approved by the Board of Directors, include a goal of maintaining financial assets to meet 180 days of normal operating expenses. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the statement of financial position date. The promises to give are subject to time restrictions but will be collected within one year. The following reflects the REI's financial assets as of December 31, 2021 and 2020:

	 2021	 2020
Cash and Cash Equivalents	\$ 530,676	\$ 632,873
Promises to Give	145,040	136,797
Investments	 844,562	 333,369
Financial Assets Available to Meet General		
Expenditures Over the Next Twelve Months	\$ 1,520,278	\$ 1,103,039
Average Normal Operating Expenses for		
180/120 Days	\$ 240,838	\$ 155,088

#### **NOTE 2 – CONCENTRATIONS**

Credit Risk - Financial instruments, which subject REI to a concentration of credit risk, consist of demand deposits placed with a financial institution. At certain times during the fiscal year, REI had funds on deposit with a financial institution in excess of the Federal Deposit Insurance Corporation (FDIC) insurance limits. REI has not experienced any losses as a result of this policy.

# NOTE 3 – CASH AND CASH EQUIVALENTS

As of December 31, cash and cash equivalents consisted of the following:

	 2021	 2020
Cash	\$ 33,256	\$ 35,011
Money Market Funds	 497,420	597,862
	\$ 530,676	\$ 632,873

## **NOTE 4 – INVESTMENTS**

As of December 31, investments consisted of the following:

	2021		2020		
Bond Funds	\$	154,606	\$	123,093	
Equity Funds		447,273		210,276	
Exchange Traded Funds		242,683		-	
	\$	844,562	\$	333,369	

For the years ended December 31, investment income consisted of the following:

	 2021	2020
Interest and Dividends	\$ 16,871	\$ 8,612
Gain on Investments	 72,571	34,655
	\$ 89,442	\$ 43,267

## **NOTE 5 – PREPAID EXPENSE**

As of December 31, prepaid expense consisted of the following:

	2021		 2020
Insurance	\$	12,796	\$ 7,509
Contracted Services		12,137	3,245
Leases		3,574	_
	\$	28,507	\$ 10,754

## NOTE 6 – PROPERTY AND EQUIPMENT

As of December 31, property and equipment consisted of the following:

		 2020	
Computers and Equipment	\$	9,174	\$ 9,174
Furniture		10,052	10,052
Leasehold Improvements		8,620	8,620
		27,846	 27,846
Less: Accumulated Depreciation		(22,202)	(19,004)
	\$	5,644	\$ 8,842

Depreciation expense was \$3,198 and \$2,980 for the years ended December 31, 2021 and 2020, respectively.

## **NOTE 7 – INTANGIBLE ASSETS**

As of December 31, intangible assets consisted of the following:

	2	021	2020
Software	\$	3,847	\$ 3,847
Less: Accumulated Amortization		(3,099)	(1,817)
	\$	748	\$ 2,030

Amortization expense was \$1,069 and \$1,282 for the years ended December 31, 2021 and 2020, respectively.

## NOTE 8 – NET ASSETS WITH DONOR RESTRICTIONS

Changes in net assets with donor restrictions for the years ended December 31, 2021 and 2020 consisted of the following:

	E	Beginning						Ending
2021		Balance	Additions	<b>Satisfied</b>		Reclass		 Balance
Djibouti	\$	110,740	\$ 304,712	\$	(286,631)	\$	-	\$ 128,821
Egypt		20,972	42,879		(50,590)		-	13,261
Indonesia		209,823	576,281		(648,134)		-	137,970
Kazakhstan		31,535	102,652		(101,889)		-	32,298
Laos		59,515	226,195		(168,675)		-	117,035
Mongolia		-	23,922		(369)		-	23,553
Nepal		286	-		-		-	286
Vietnam		147,493	346,888		(264,410)		(4,543)	225,428
USA Based		140,313	 480,944		(424,878)		4,543	 200,922
	\$	720,677	\$ 2,104,473	\$	(1,945,576)	\$	-	\$ 879,574

	В	Beginning						Ending
2020		Balance	Additions	<b>Satisfied</b>		 Reclass		Balance
Cuba	\$	4,042	\$ -	\$	(4,042)	\$ -	\$	-
Djibouti		47,274	241,556		(178,090)	-		110,740
Egypt		3,896	54,442		(37,366)	-		20,972
Indonesia		140,747	414,826		(345,750)	-		209,823
Kazakhstan		15,222	91,404		(75,091)	-		31,535
Laos		28,312	102,865		(71,662)	-		59,515
Nepal		710	252		(676)	-		286
Vietnam		95,217	340,098		(287,822)	-		147,493
USA Based		104,797	407,000		(371,484)	 -		140,313
	\$	440,217	\$ 1,652,443	\$	(1,371,983)	\$ -	\$	720,677

## NOTE 9 – BOARD DESIGNATED NET ASSETS

Amounts designated by the Board of Directors for specific future needs are treated as board designated net assets without donor restrictions. The balance can be transferred to the undesignated portion of net assets, without donor restrictions, at the Board's discretion. As of December 31, board designated net assets consisted of the following:

	2021			2020
Designated Emergency Evacuation Fund	\$	25,000	\$	25,000

#### **NOTE 10 – CONTRIBUTED SERVICES**

REI also receives contributed services from many volunteers throughout the year. These latter contributed services, related to various administrative and program areas, do not meet the criteria for financial statement inclusion under current accounting standards.

#### **NOTE 11 – NONCASH INVESTING ACTIVITIES**

During the years ended December 31, 2021 and 2020, REI received donations of securities with a total value of \$19,371 and \$11,363, respectively.

#### NOTE 12 – ALLOCATION OF FUNCTIONAL EXPENSES

The financial statements report certain categories of expense that are attributable to one or more program or supporting functions of REI. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include depreciation, amortization, interest, professional services, marketing, dues/fees, equipment purchases, office expenses and occupancy, which are allocated on a square-footage basis, as well as salaries and benefits, which are allocated on the basis of estimates of time and effort.

## **NOTE 13 – OPERATING LEASES**

REI leases office space under an escalating lease agreement expiring on August 31, 2022. Monthly amounts are approximately \$2,846 to \$3,412. REI's Vietnam office leases office space in Hanoi for \$300 per month. Rent expense for occupancy was \$50,824 for 2021 and \$44,146 for 2020. Amounts accrued in excess of amounts paid are recorded as rent payable.

A summary of office space lease expense is as follows:

		2020		
Corporate Office	\$	39,010	\$	37,266
Vietnam		3,600		3,600
Egypt		8,214		3,280
	\$	50,824	\$	44,146

#### **NOTE 13 – OPERATING LEASES - Continued**

REI leases various office equipment under non-cancelable lease agreements and payments can adjust annually. Equipment rent expense was \$6,485 for 2021 and \$6,450 for 2020.

Future minimum lease payments are:

		Office		Office	<b>Total Minimum</b>			
Year Ending December 31,	Space		E	quipment	<b>Payments</b>			
2022	\$	28,589	\$	3,468	\$	32,057		
2023		-		2,890		2,890		
	\$	28,589	\$	6,358	\$	34,947		

#### NOTE 14 – FAIR VALUE MEASUREMENTS

Generally accepted accounting principles establish a framework for measuring fair value using three different levels of inputs. The levels are described as follows:

Level 1 Inputs: Quoted market prices in active markets for identical assets or liabilities that are accessible at the measurement date.

Level 2 Inputs: Other than quoted market prices included in Level 1 that are observable for the asset or liability, either directly or indirectly (e.g., quoted market prices of similar assets or liabilities in an active market, or quoted market prices for identical or similar assets or liabilities in markets that are not active).

Level 3 Inputs: Unobservable (e.g., a company's own data) and should be used to measure fair value to the extent that observable inputs are not available.

The following is a summary the major categories of assets measured at fair value on a recurring basis during the year ended December 31, 2021:

		rair value inputs						
Fair Value			Level 1		Level 2		evel 3	
\$	154,606	\$	154,606	\$	-	\$	-	
	447,273		447,273		-		-	
	242,683		242,683		-		-	
\$	844,562	\$	844,562	\$	-	\$	-	
	\$ \$	\$ 154,606 447,273 242,683	\$ 154,606 \$ 447,273 242,683	Fair Value         Level 1           \$ 154,606         \$ 154,606           447,273         447,273           242,683         242,683	Fair Value         Level 1         Level 1           \$ 154,606         \$ 154,606         \$ 447,273           242,683         242,683         242,683	Fair Value         Level 1         Level 2           \$ 154,606         \$ 154,606         \$ -           447,273         447,273         -           242,683         242,683         -	Fair Value         Level 1         Level 2         Level 2           \$ 154,606         \$ 154,606         \$ -         \$           447,273         447,273         -         -           242,683         242,683         -         -	

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## NOTE 14 - FAIR VALUE MEASUREMENTS - Continued

The following is a summary the major categories of assets measured at fair value on a recurring basis during the year ended December 31, 2020:

					Fair Va	ilue Input	ts	
Description	Fair Value		Fair Value Level 1		L	evel 2	Level 3	
Bond Funds	\$	123,093	\$	123,093	\$	-	\$	-
Equity Funds		210,276		210,276		-		-
	\$	333,369	\$	333,369	\$	-	\$	-

#### NOTE 15 – RELATED PARTY TRANSACTIONS

REI's Board members contributed \$24,450 and \$46,644, for the years ended December 31, 2021 and 2020, respectively.

During 2021, REI provided \$10,000 in grant funds and \$212,355 in donated salaries to a nonprofit organization in Djibouti. During 2020, REI provided \$101 in grant funds and \$147,410 in donated salaries. The nonprofit has a ten-member board, four of which are either direct REI employees or staff or are a member of REI's Board of Directors.

During 2021, REI provided \$212,177 in grant funds and \$306,269 in donated salaries to a nonprofit organization in Indonesia. During 2020, REI provided \$84,399 in grant funds and \$193,435 in donated salaries. The nonprofit has a two-member founding board, one of which is a direct or seconded REI employee.

During 2021, REI provided \$1,669 in grant funds to a nonprofit organization in Vietnam.

## **NOTE 16 – POSTRETIREMENT BENEFITS**

REI has implemented a 403(b) plan which matches employees' contributions up to 3% of wages. Employer contributions were \$26,936 for 2021 and \$25,710 for 2020.

#### **NOTE 17 – INFORMATION RETURNS**

REI's information returns are subject to examination by taxing authorities for a period of three years from the date they are filed. As of December 31, 2021, the information returns for three prior years are considered open for Internal Revenue Service examination.

#### **NOTE 18 – RISKS AND UNCERTAINTIES**

Coronavirus (COVID-19) Pandemic

In December 2019, an outbreak of a strain of Coronavirus (COVID-19) originated in Wuhan, China and has since spread to other countries, including the U.S. On March 11, 2020, the World Health Organization characterized COVID-19 as a pandemic, and multiple jurisdictions in the U.S. have declared a state of emergency.

The extent of the impact of COVID-19 on REI's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak, the impact of travel restrictions, and the impact on our staff and members, none of which can be reasonably predicted. At this point, the extent to which COVID-19 may impact REI's financial condition or results of operations is uncertain.

## **NOTE 19 – SUBSEQUENT EVENTS**

In February of 2022, a large grant totaling \$21,000 was paid by REI to an organization in Indonesia.

Management has evaluated subsequent events through May 5, 2022, the date on which the financial statements were available to be issued.